



# Take your raw material sourcing to the next level

**Sourcing Value** offers an enterprise decision-making platform allowing you to automate your raw material sourcing needs to save time and money.

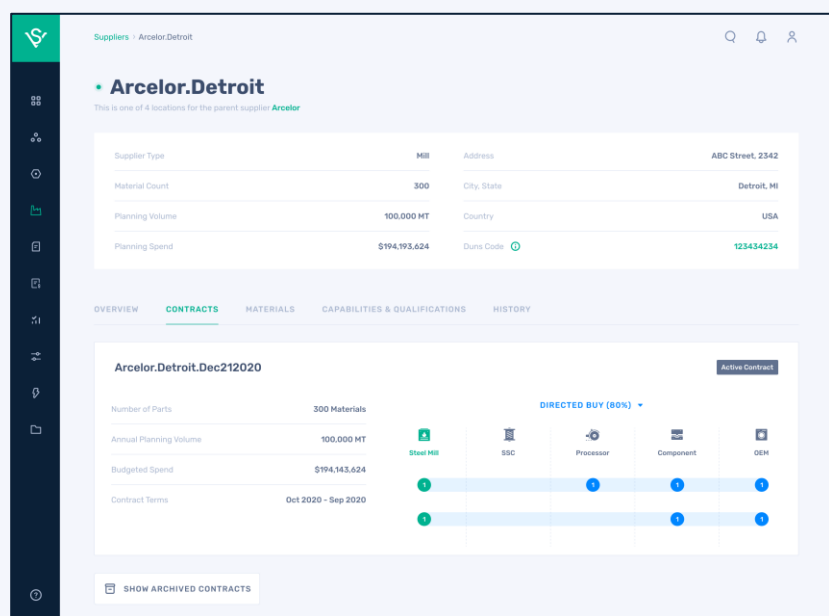
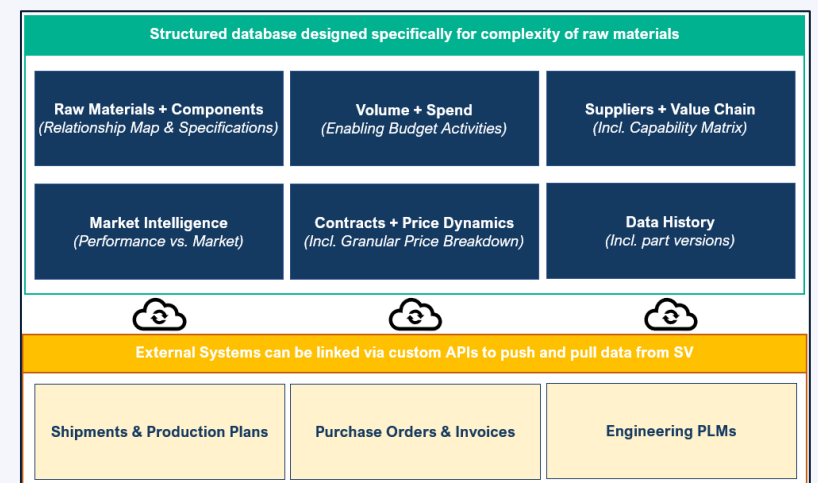


**SOURCING  
VALUE**

**Sourcing Value** is the ultimate raw material sourcing tool, designed by experts in the complexity of raw material parts and related components with relevant experience across multiple industries and organizations of all maturity levels.

## Data Management

Create a centralized repository of relevant data: raw materials, components, suppliers, contracts, market intelligence, and RFQs with a standardized and sustainable format, including data validation and built-in guidance.

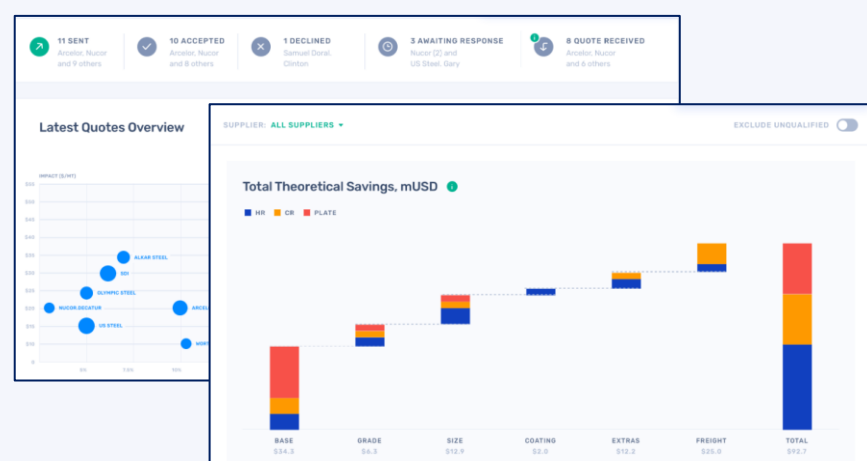
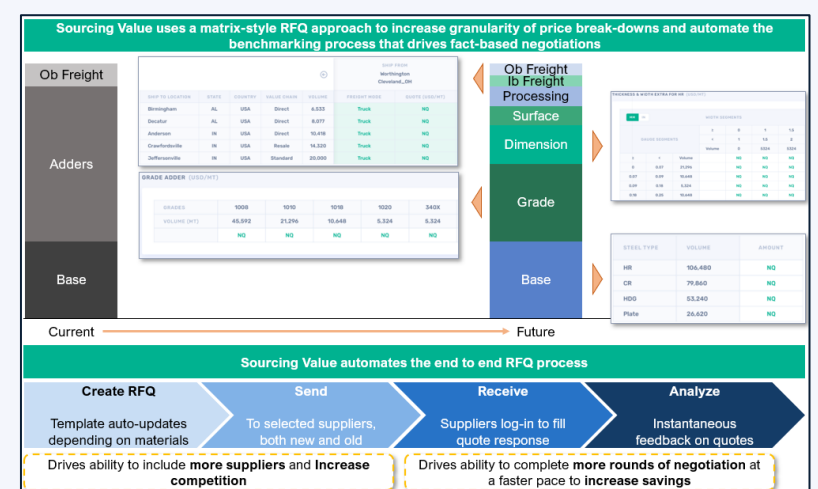


## Supplier Management

Keep track of supplier qualifications and capabilities as well as different locations. Visualize breakdowns of spend, volume and count of materials or components by supplier.

## RFQ Portal & Quote Analytics

Standardized, matrix-style RFQs facilitate the instantaneous pricing of thousands of different parts, providing guidance to suppliers to ensure they quote correctly as well as guidance to buyers to ensure they can quickly see and understand impact of price changes.

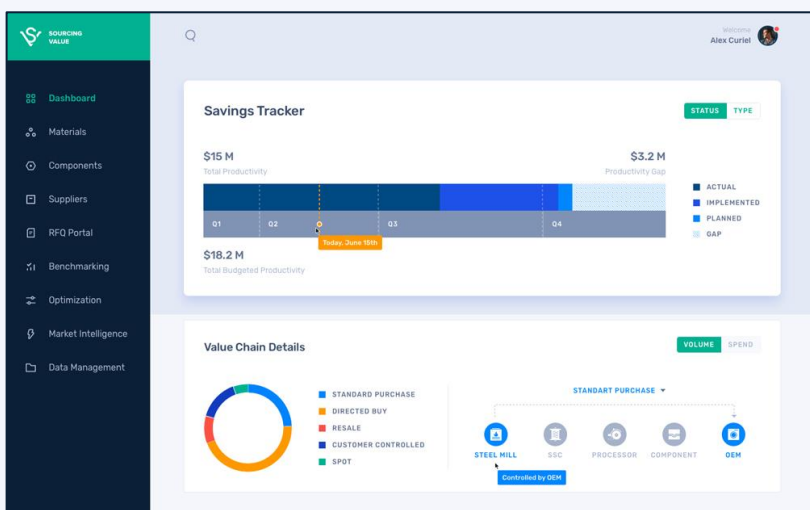
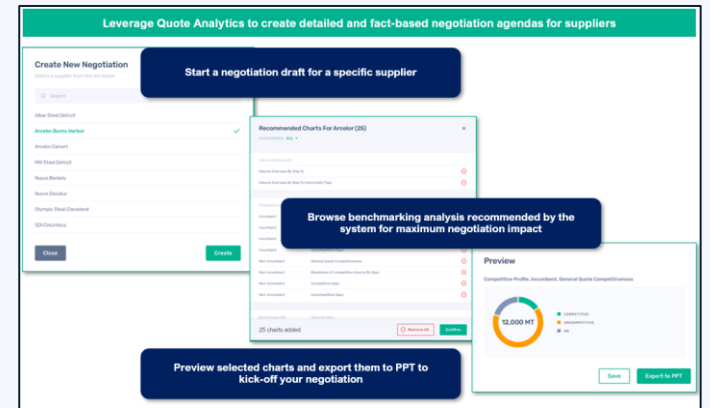


## Benchmarking

As you use Sourcing Value, you will automatically build a custom repository of granular supplier pricing that flows into guided analysis of major commercial and technical (VA/VE) opportunities.

## Fact-Based Negotiations

As you build your negotiation strategy for a particular supplier, Sourcing Value's "recommended charts" feature will automatically select the best possible benchmarks to highlight in a negotiation and allow you to export those to ppt format.

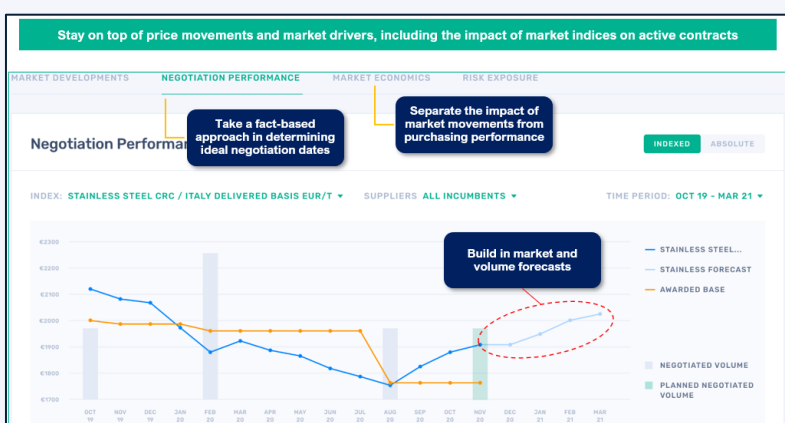
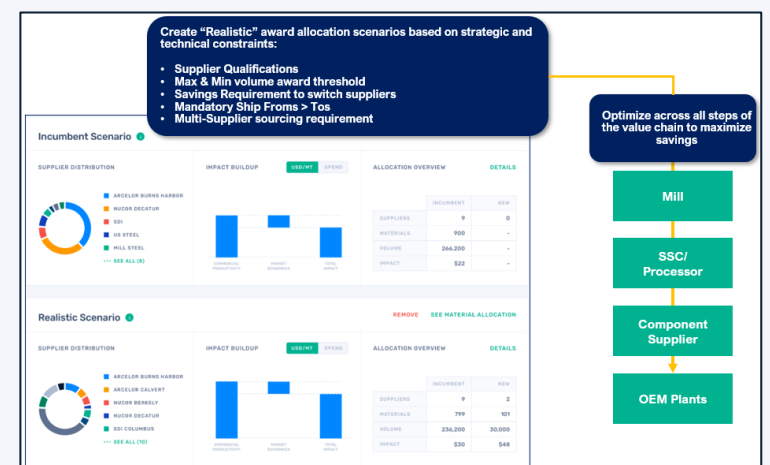


## Reporting and Executive Summaries

Standardized analysis throughout the tool will allow you to keep track of the bigger picture without getting lost in the weeds, with support on everything from volume / spend over views to tracking of budget and productivity.

## Value Chain Optimization

Leverage the power of linear programming to optimize across every step of your value chain and drive cost reduction through elimination of inefficiencies. Create unique scenarios with customized strategic and technical constraints to compare, evaluate and make informed decisions.



## Market Intelligence

Integrated market indices enable automatic pricing adjustments for index-based contracts linked to market movements, while detailed market reports and analysis help provide guidance on where the market has gone and where it is headed.

We transform the way businesses procure their raw material with industry expertise and automation.



## Deliver greater savings and business value through raw material sourcing optimization and expertise



15+ Years of Experience



Resource Productivity



Proven Avg Savings >6%

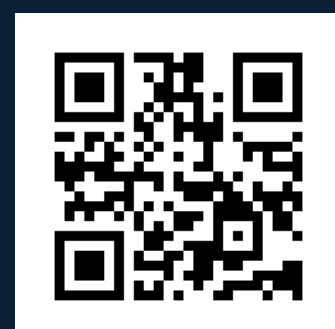


Speed in Procurement

Contact us at [Support@SourcingValue.com](mailto:Support@SourcingValue.com) and learn more about Sourcing Value's product features.

**Sourcing Value** is an enterprise decision-making platform of **Applied Value Group** allowing businesses to automate sourcing needs to save time and money.

Website



E-mail

